Introducing GoldSeal™ Video as a Service

GoldSeal Video-as-a-Service

GoldSeal Video as a Service (VaaS) brings you a set of always-on virtual conference rooms that connect to a variety of video and audio endpoints through a cloud-based service model. Simple click-to-connect virtual meeting rooms can be joined from any browser with any device at work, at home or on the road.

With GoldSeal VaaS, it's easier than ever to schedule video calls. And with the ability to place a call while in an active meeting, you can reach out, collaborate and share content to get the job done. Let GoldSeal take care of the support and management, while you receive a best-in-class collaboration solution. The GoldSeal VaaS cloud solution brings video collaboration to everyone.

GoldSeal VaaS is a Polycom Powered cloud video service. Based on the the Polycom® RealPresence® platform, GoldSeal VaaS provides you industry-leading, feature-rich video services based on a robust Polycom cloud infrastructure, supported by world-class GoldSeal Support services. Customers will benefit from an OPEX cloud-based solution that is elegant, innovative, interoperable and supported by unmatched video expertise.

Technical Overview

The GoldSeal VaaS offer functions as a standalone Virtual Meeting Room (VMR) for meeting participants to connect via video and audio across the open Internet. VMR features include:

- Reservation-less, standard definition and high definition (up to 1080p30) video and audio conferencing with content sharing
- Accessible by Polycom endpoint portfolio, both hard and soft clients
- H.323 and SIP standards-based connectivity
- Browser-based soft client video endpoint support through web real-time communication (WebRTC) Interoperability with Lync endpoints available through Open Federation for Microsoft Skype for Business
- Access to free versions of Polycom® RealPresence® Desktop and Polycom® RealPresence® Mobile
  - Soft clients available to employees (Internal Users) within a subscribing enterprise
- Content sharing enabled through access to free versions of Polycom's People+Content IP application
- US and EMEA toll-based audio dial-in access
- Each VMR instance is assigned by the VMR system administrator, to a specific individual who is the owner and host of that VMR. Each VMR includes a unique bridge number and customer- enabled PIN code.
- Soft endpoint registration included with VMRs; hard endpoint registration services available separately as an option for an additional fee
- Point-to-point dialing, dial-in and dial-out services available for registered endpoints

- An end-user portal is provided as an online resource for GoldSeal VaaS users to access support resources, including dialing instructions, documentation, live conference control capabilities, FAQs and access to submit support questions to our GoldSeal VaaS Support team
- Demo and trial services are offered free of charge to allow customers to try the service before they buy

Monthly and Annual Subscription options include:
- Enterprise user license (EUL) is an "all-you-can-eat" VMR subscription with no overage fees, assigned to an individual user, for up to 25 participants per session
  - ○ As an extension of EUL, Enterprise Wide Licensing is also available for parent company's willing to commit to the strategic growth and standardization of video technology across their complete user based.
  - ○ Enterprise Wide pricing is only available in prepaid 1, 2 or 3 year plans. Contact us to see if you qualify
- Endpoint Subscription (optional for an additional fee) — allows hard endpoints (physical codec units) to register to the VaaS platform and be reflected in the customer directory. Endpoints can then dial point-to-point, dial directly to off-net resources, receive calls directly from off-net resources and dial to VMRs using a short dial strings.
  - ○ Directory services available to up to 6 registered endpoints
- Monthly subscription services require an activation fee per service initiation
  - ○ Activation fee is waived for prepaid annual subscriptions

Accessing the GoldSeal VaaS Platform
Meeting participants connect into a VMR via a unique dial string, H.323, SIP, WebRTC, audio or Microsoft Skype for Business.

H.323 and SIP Access
VMR access by any standards-based H.323 and SIP endpoints is provided via a dial string that is associated with each unique VMR consisting of a VMR number appended to a predefined domain and/or IP address name associated with the GoldSeal VaaS platform.

Audio Dial-in Access
Each unique VMR is accessible to audio-only meeting participants via a global network of toll-based dial-in numbers spanning more than 56 countries.

Microsoft Skype for Business Interoperability
The GoldSeal VaaS platform is interoperable with Microsoft Skype for Business desktop clients via a Microsoft Skype for Business Setup (i.e., Open Federation) between an enterprise and the GoldSeal VaaS platform. The connection between the Microsoft Skype for Business desktop client is via a dial string that is associated with each unique VMR. This string will consist of a VMR number appended to a predefined domain name associated with the RPC.

Subscription Plan Overview

Enterprise User License VMR Plans

The Enterprise User License is provided on a prepaid monthly or annual term basis. No cancellations are allowed during the term of service. The EUL enables the individual end user to schedule and host meetings. EUL accounts are individualized and are not intended to be shared or used by anyone other than the employee to whom the individual account is assigned. The individual can hold an unlimited number of meetings with up to 25 participants per meeting, and only 1 meeting per EUL is allowed at any time. A customer may be enrolled in a monthly or yearly subscription plan, and that plan will renew automatically unless the customer provides notice to cancel the service before the end of the current service period. Each EUL is provided with a unique VMR number, a simplified dial string that emulates a simplified email address, and access to a 25–participant VMR with unlimited meeting minutes.

Enterprise User License (prepaid monthly)

Part No.	Short Description	Long Description	List
WGSS–PLC–VAAS–E3–9M	EUL 1–9 users, mthly	Enterprise User License – 1–9 licenses, unlimited usage – 25 participants – 1 mo. – monthly payment subscription, pre–paid monthly, effective on service commencement. No cancellations or reduction of the plan or scope allowed; activation fees apply	$116
WGSS–PLC–VAAS–E10–49M	EUL 10–49 users, mthly	Enterprise User License – 10–49 licenses, unlimited usage – 25 participants – 1 mo. – monthly payment subscription, pre–paid monthly, effective on service commencement. No cancellations or reduction of the plan or scope allowed; activation fees apply	$69
WGSS–PLC–VAAS–E50–99M	UL 50–99 users, mthly	Enterprise User License – 50–99 licenses, unlimited usage – 25 participants – 1 mo. – monthly payment subscription, pre–paid monthly, effective on service commencement. No cancellations or reduction of the plan or scope allowed; activation fees apply	$69
WGSS–PLC–VAAS–E100–499M	EUL 100–499 users, mthly	Enterprise User License – 100–499 licenses, unlimited usage – 25 participants – 1 mo. – monthly payment subscription, pre–paid monthly, effective on service commencement. No cancellations or reduction of the plan or scope allowed; activation fees apply	$58
WGSS–PLC–VAAS–E500–999M	EUL 500–999 users, mthly	Enterprise User License – 500–999 licenses, unlimited usage – 25 participants – 1 mo. – monthly payment subscription, pre–paid monthly, effective on service commencement. No cancellations or reduction of the plan or scope allowed; activation fees apply	$46
WGSS–PLC–VAAS–E1000–4999M	EUL 1000–4999 users, mthly	Enterprise User License – 1000–4999 licenses, unlimited usage – 25 participants – 1 mo. – mthly payment subscription, pre–paid monthly, effective on service commencement. No cancellations or reduction of the plan or scope allowed; activation fees apply	$34
WGSS–PLC–VAAS–E5000+M	EUL 5000 plus, mthly	Enterprise User License – 5000 plus licenses, unlimited usage – 25 participants – 1 mo. – monthly payment subscription, pre–paid mthly, effective on service commencement. No cancellations or reduction of the plan or scope allowed; activation fees apply	Custom Quote

Enterprise User License (prepaid annual)

Part No.	Short Description	Long Description	List
WGSS-PLC-VAAS-E3-9Y	EUL 1-9 users, 1yr	Enterprise User License – 1-9 licenses, unlimited usage – 25 participants – pre-paid annual plan effective on service commencement. No cancellations or reduction of the plan or scope allowed.	$1,188
WGSS-PLC-VAAS-E10-49Y	EUL 10-49 users, 1yr	Enterprise User License – 10-49 licenses, unlimited usage – 25 participants – pre-paid annual plan effective on service commencement. No cancellations or reduction of the plan or scope allowed.	$708
WGSS-PLC-VAAS-E50-99Y	EUL 50-99 users, 1yr	Enterprise User License – 50-99 licenses, unlimited usage – 25 participants – pre-paid annual plan effective on service commencement. No cancellations or reduction of the plan or scope allowed.	$708
WGSS-PLC-VAAS-E100-499Y	EUL 100-499 users, 1yr	Enterprise User License – 100-499 licenses, unlimited usage – 25 participants – pre-paid annual plan effective on service commencement. No cancellations or reduction of the plan or scope allowed.	$588
WGSS-PLC-VAAS-E500-999Y	EUL 500-999 users, 1yr	Enterprise User License – 500-999 licenses, unlimited usage – 25 participants – pre-paid annual plan effective on service commencement. No cancellations or reduction of the plan or scope allowed.	$468
WGSS-PLC-VAAS-E1000-4999Y	EUL 1000-4999 users, 1yr	Enterprise User License – 1000-4999 licenses, unlimited usage – 25 participants – pre-paid annual plan effective on service commencement. No cancellations or reduction of the plan or scope allowed.	$348
WGSS-PLC-VAAS-E5000+Y	EUL 5000 plus, 1yr	Enterprise User License – 5000 plus licenses, unlimited usage – 25 participants – pre-paid annual plan effective on service commencement. No cancellations or reduction of the plan or scope allowed.	Custom Quote

Endpoint Subscription – Optional

The Endpoint subscription provides a registration service for hard endpoint (e.g., HDX, Group Series, or other standards–based H.323 and SIP codecs), and are available only to companies that also purchase a GoldSeal VaaS VMR. The service allows hard endpoints (physical codec units) to register to GoldSeal VaaS platform at 1 of 3 levels of infrastructure consumption (e.g., Basic, Plus or Premium). This provides the end customer with choices on the level of video quality. Endpoints can then see directories, dial point–to–point, dial directly to off–net resources, receive calls directly from off–net resources, and dial to VMRs using a simplified dial string.

Optional Endpoint Subscription (prepaid monthly)

Part No.	Short Description	Long Description	List
WGSS–PLC–VAAS–EPS–BASICM	EP Subscription, basic – mthly	Endpoint Subscription Service – Basic, supports standard definition up to 768kbs – 1 mo. Monthly payment subscription, pre–paid monthly, effective on service commencement. No cancellations and requires purchase of a VMR; activation fees apply	$81
WGSS–PLC–VAAS–EPS–PLUSM	EP Subscription, Plus, mthly	Endpoint Subscription Service – Plus, supports high definition 720p up to 1.5Mbs – 1 mo. Monthly payment subscription, pre–paid monthly, effective on service commencement. No cancellations and requires purchase of a VMR; activation fees apply	$105
WGSS–PLC–VAAS–EPS–PREMM	EP Subscription, Prem., mthly	EP Subscription, Prem., mthly Endpoint Subscription Service – Premium, supports high definition 1080p up to 3.0Mbs – 1 mo. Monthly payment subscription, pre–paid monthly, effective on service commencement. No cancellations and requires purchase of a VMR; activation fees apply	$128

Optional Endpoint Subscription (prepaid annual)

Part No.	Short Description	Long Description	List
WGSS–PLC–VAAS–EPS–BASICY	EP Subscription, basic – 1yr	Endpoint Subscription Service – Basic, supports standard definition up to 768kbs – 1 yr. Pre–paid annual subscription, effective on service commencement. No cancellations and requires purchase of a VMR	$828
WGSS–PLC–VAAS–EPS–PLUSY	EP Subscription, Plus, 1yr	Endpoint Subscription Service – Plus, supports high definition 720p up to 1.5Mbs – 1 yr. Pre–paid annual subscription, effective on service commencement. No cancellations and requires purchase of a VMR	$1,068
WGSS–PLC–VAAS–EPS–PREMY	EP Subscription, Prem., 1yr	Endpoint Subscription Service – Premium, supports high definition 1080p up to 3.0Mbs – 1 yr. Pre–paid annual subscription, effective on service commencement. No cancellations and requires purchase of a VMR	$1,308

Activation Service Fees

The activation service fees are associated with initial setup and configuration expenses for the GoldSeal VaaS platform. The fee is a one-time payment per service initiation. Activation fees are waived on prepaid annual subscriptions.

Activation Service

Part No.	Short Description	Long Description	List
WGSS-PLC-VAAS-ACT	Service Activation Fee	RPC service activation fee — one-time payment, per service initiation	$449

Terms and Conditions

This offer description is subject to the terms and conditions of the Polycom Inc Video as a Service Terms of Service. In the event of a conflict between the terms of this offer description and the Terms of Service, the Terms of Service will apply.

To learn more about GoldSeal VaaS please email **inquiry@goldsealvaas.com** or visit **www.goldsealvaas.com**.

GoldSeal
Video as a Service

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